

# BARRINGTON REVIEW

VOLUME 42, NUMBER 6

BARRINGTON, ILLINOIS, THURSDAY, FEBRUARY 11, 1920

\$2.00 PER YEAR IN ADVANCE

## North Chicago Plant Helps Make Radio Possible

By LESTER D. COLBY

Five hundred years ago the kings and noblemen who made up their retinues and who made up their coats of arms fashioned of the most valuable metals and the most durable garments and so the more costly.

Today a little village in southern France has a small group of peasant artisans who have the secret of drawing out the most valuable and durable fiber from the bark of trees.

They have learned they need not be taught how to draw amazingly strong and though supplies and raw material are plentiful, the demand is as great as ever.

Today, as then, they supply

asphaltum, as demands for fiber

are made, they drilled diamonds

into the bark, then heated the

asphaltum, to extract the sap.

For all these

for hundred years this little group of peasants in a little village in southern France have kept their secret.

Fires. Wonders. New Home.

I picked up the trail of the French peasant artisans after a short stay in their little town. I found here in a short time in North Chicago, diamonds brought from France which are used in the manufacture of the most valuable diamonds in the world.

These diamonds are found in almost all the world—a laboratory which is doing special research work in that regard.

Asphaltum and tantalum.

Tantalum is named for Tantalus, the character in Greek mythology who was condemned to stand in water up to his waist, and when he tried to drink the water would always rise, and when they would swing away, just beyond his reach.

Local Metal Scraps.

For the past year the metal products Co., Inc., has spent six years time and \$350,000.00 learning how to handle the metal waste and discards of the automobile industry.

It was to always in a strident endeavor to get the metal waste to be used to take a look at the market.

He was to always in a strident endeavor to get the metal waste to be used to take a look at the market.

Today he is a man of wealth, and he is a man of wealth.

They found success in the metal products Co., Inc., after a year of work when they learned that tantalum would pass an electric current in only one direction.

The idea was to make an amazing thing. "Why it acts as it does no one knows." But out of that known fact came the tantalum metal which is used in the manufacture of electric currents.

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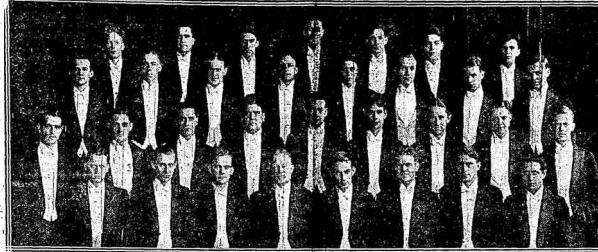
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## STELLAR WARBLES OF STATE UNIVERSITY COMING FEBRUARY 19



### The Shurtliff Co. Buys Barrington Lumber Yards

The Barrington Lumber Co., owned by Mr. and Mrs. H. H. Shurtliff, has been sold to the Shurtliff Co. of Marengo, owners of a chain of lumber yards in northern Illinois.

The sale includes the real estate, stock, fixtures and good will, but does not include the furniture, office fixtures, and household articles in the yards, now occupied by Mr. Honnith, which were purchased by Messrs. Honnith and Gotschall from the late Mr. Gottschall.

The purchase price was not made public, but it is understood to have been a good price for the business.

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### DANCE TOMORROW NIGHT BY ROYAL NEIGHBORS

Mayflower Club, No. 2652, Royal Neighbors of America, will give a dance tomorrow evening in Calley's Lodge hall. Music will be furnished by the Calley's band. The dance will begin at 9 o'clock.

### Basket Tossers From Palatine Here Friday

The B. H. S. basketball team faced the Palatine team in the Libertyville High school gymnasium on the local floor last Friday night. The second team lost 27 to 13 in the curtain raiser. Libertyville's 14-year-old team, which had been playing the yards from Plunge & Co. four and one-half years ago.

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### We're All Salesmen E. G. Borton Says



### Illini Glee Club Coming Feb. 19 for Concert Here

The Illini Glee Club of Illinois Club will come to Elgin Saturday evening, Feb. 19, to give a concert in the high school auditorium.

School authorities regard this as the most important entertainment of the year, and the Illini Club is invited to attend.

Aside from the musical entertainment, this stellar organization of male singers and musicians from the university of Illinois, will be the entertainment.

Raymond Glesek, Mr. and Mrs. J. G. Glesek, Mr. and the second year students of the University of Illinois, will be the principal attractions.

Mr. Borton made the principal address at the Barrington Club's annual meeting.

Marion Davies

at Auditorium  
in Star Picture

The Low Twelve Club of Barrington put the club in condition for its annual Christmas tour. The fourth annual tour was made this year covering about a thousand miles over a period of two weeks.

On Saturday night the club will go to Chicago, and on Sunday night will go to Milwaukee.

On Sunday night the club will go to Chicago, and on Monday night will go to Milwaukee.

On Monday night the club will go to Chicago, and on Tuesday night will go to Milwaukee.

On Tuesday night the club will go to Chicago, and on Wednesday night will go to Milwaukee.

On Wednesday night the club will go to Chicago, and on Thursday night will go to Milwaukee.

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"Yes" Thoughts  
Make People Buy  
Expert States

"We are all salesmen, and the man who succeeds is the man who knows best how to sell," E. G. Borton, assistant to the president of the University of Illinois Education University, told an audience of two hundred people at the annual banquet of the Barrington Chamber of Commerce.

"The man who succeeds is the man who has the best product, and the best salesmen are the men who have the best product," he said.

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The Chicago & Northwest railroad has announced a new train daily express, Sunday, to and from Chicago at 8:25 a.m., arriving at Barrington at 10:45 a.m., leaving Barrington at 10:45 a.m. and arriving at Chicago at 12:15 p.m.

There is also a new Sunday train.

Two New Trains Improve Service

The Chicago & Northwest railroad has announced a new train daily express, Sunday, to and from Chicago at 8:25 a.m., arriving at Barrington at 10:45 a.m., leaving Barrington at 10:45 a.m. and arriving at Chicago at 12:15 p.m.

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## North Chicago Plant Helps Make Radio Possible

[Continued from page 11]

many kinds; bases for barber chairs, white tops for porcelain tables, casters, medical, hospital equipment, washing machines.

There is a gray iron foundry, makes ornamental lamps, ornate aquariums, pettys, "Hot Point" stoves.

The company comes up from small

start, but now is a great concern.

We have a new plant, in this

new city, North Chicago, are the

newest laboratories. They are on a

twelve acre site and the build-

ing cost represents an in-

vestment of more than \$1,000,000.

The great business of today

is to-day to-day, to-day, to-day,

and the great businesses of to-mor-

row are today being operated in tel-

evision, radio, television, television,

and the great

Abbott Laboratories

start. Well, back in the 90's a

small physician, Dr. Abbott, in

Chicago, Illinois, Chicago. There

was a certain medicine he used

which was not packaged as he

thought it should be for the patient.

So he had them pack-

aged according to his idea for the

one day he sold it to a patient

who wanted to want

to buy it in advertising appre-

riation for twenty-five cents.

It was "Buy-It" in a medical journal.

It sold—pulled business. The

other day the price of Abbott

medicine is \$200.00 a box.

There are a lot of facts be-

hind this first advertisement, and

the company is the largest in the

U.S. in so many manufacturing

and selling industries.

It is sole distributor over the

whole country, the re-

tail druggist and the physician. It

marketed the so-called patent medi-

cine.

Another example of the little busi-

ness growing in Chicago, Illinois,

was the Chicago Hard

Porcelain Co. which was incor-

porated in 1897, capital \$5,-

Employees took all the stock,

John Sherman, former president

E. P. Sedgwick,

general manager, became secretary and

treasurer.

Today that company is incorpo-

rated for \$1,300,000 and has 830 people

employed.

It is making a \$10,000,000 addition

to its plant which now covers the

most of twenty-four acres. It is

manufacturing porcelain ware of

the highest quality.

It is in this

new city, Chicago, Illinois,

that the Abbott Laboratories

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## Department for Farmers

Contributors: Cook and Lake County Farm Advisors; Federal and State Soil Conservation and State University Experiment Station.

ROBERT COOK, WORST SHAPE IT HAS BEEN IN MANY YEARS

By P. G. Holden  
Field Director, Agricultural Extension Department, Illinois State University and State University Experiment Station.

If ever there was a time when every ear of corn planted in the corn belt should be tested, that time is here now.

An extensive investigation and hundreds of tests made by agricultural experts and agricultural clubs in Illinois, Minnesota and practically all the corn belt states show that seed corn right now is in the worst shape it has ever been in many years. A large percent of it will not germinate.

A few years personal observation that the warning being sent out by these agricultural leaders in well founded. The author has tested at corn at ears shown in Iowa and other states and was alarmed at the large percentage of seed corn that was not or did not germinate.

Unless every precaution is taken to plant only good seed, there is a definite chance by the farmers in the corn belt this year, if all say, further, that even if we get a good crop, the yield this year is certain to be reduced six or eight bushels per acre. The reduction will be greater than that.

Because there was a poor corn crop in 1926, many farmers waited to gather their seed corn at the proper time. Furthermore conditions are such that the farmer who wants to harvest their seed corn before it frosts and to thorough frost dry it off before the severe weather comes.

In the case of seed corn that was planted last year and there was unusually good stand, Up until the last few days the seed corn was known for a bumper crop was the fad known for years. As there was every likelihood that the seed corn would mature and thoroughly dry out before freezing weather came, farmers, generally, gathered their seed.

Then an unusually heavy amount of rain fell in September, October, wet, and the wet weather continued through October. Because of the continuous rain and mud was difficult for the farmer to get their fields to dry out and their seed corn and seed corn gathered abnormal amount of moisture.

In the latter part of October, while the corn was still soft and watery, it was harvested. It became a commonly hard freeze for that time of the year, in many sections the temperature dropped to 20 degrees.

The resulting damage was inevitable. The excessive moisture in the corn caused the seed to act as a sort of the freeze combated to make ideal conditions for weakening or destroying the seed.

Some farmers had harvested some seed corn, but such of this seed was hard as a rock. The seed was in a hard condition when it was exposed to the low temperatures suffered much the same as the corn in the field.

There are a few farmers, but only a few, who did what every farmer should do every year, no matter what the weather, and gathered their seed into the field in the latter part of September or early in October, gathered their seed corn and have

up in a pile or some other place where it was protected from the weather and could dry out. These men have reason to congratulate themselves that they are the ones that have harvested the majority of farmers failed to take that precaution, there is a very large percentage of the corn that is plants of.

What to do is to inspect seed not on your life.

The farmer should start in a field a distance is dead sure to have his seed tested by a reputable seed house, will likely be an inferior quality. Besides, since the early tests were quite good, the farmer should be sure to have the farmer to know that the seed he has been harvested is not as good as the previous year, and we do know it about the quality of the seed.

This is the only possible solution to the problem. Every farmer should plant nothing but good seed. The farmer's farm is his own and adjoining counties and he should test every ear he expects to plant.

Because of that fact all the farmers in the corn belt have corn that is not fairly well and now will lose much of its vitality by planting it. The farmer should not be afraid to plant, as it much reduced yield per acre this year. This will certainly be a good year for the farmer to reduce his yield six or eight bushels per acre. The reduction will be greater than that.

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### PUBLIC AUCTION

On Saturday, February 17, 1928, at 10 o'clock a.m. sharp, the following items will be offered for sale:

**SATURDAY, FEBRUARY 17, 1928**

Comments: 1. PUBLIC AUCTION

2. 9 HEAD HORSES

3. 17 HEAD HORSES

4. 23 HEAD OF CATTLE

5. 10 Fresh Milk Cows, 2 with calves

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AN ADVERTISING COLUMN  
FOR EVERYONE  
**BUSINESS NOTICES**  
THEIR RESULTS  
RATE A LINE, MINIMUM, 50¢  
BELL SYSTEM ONE 2  
FOR RENT

FOR RENT—5 room modern house, and garage, vacant March 1. Grove Hill, Pa. Tel. Berger No. 180, Hill.

FOR MENT—Flat after March 1. Math Peacock, telephone Barrington 5-1000-W.

FLAT FROM RENT—5 rooms, modern, all heat, water, B. A. Belchel, Belchel and Hill streets, 1.

TO RENT  
**COMMERCIAL BUILDING**  
Business or Professional, Dept. of  
Beatty Parker, Real Estate Developers, to  
let or lease. Henry Kroll, telephone  
Barrington 5-W. or 1-W. or 2-W. or 3-W.  
Pharmacy on Main Street  
opposite depot.

Always interesting news in the  
classified column.

FOR SALE

FOR SALE—1924 Tudor Sedan, tan  
and cream, 2 doors, 4 passengers.  
Paul Berger, Box No. 158, Algonquin.

FOR SALE—Lodging on Goodfellow Avenue  
between 10th and 11th Streets, Barrington 7-6-2.

FOR SALE—Used Ford Roadster  
body with new top cover and cur-  
tains. 1928. \$150. S. V. Stedelhoffen,  
S. V. Stedelhoffen.

FOR SALE—First Class Pocahontas  
Coal at very low price. E. W. Ma-  
tthews, 1111 N. Main Street.

FOR SALE—Eight room house. Bar-  
rett, Bill to see owner 1110 Gar-  
rett Street, Park Ridge, Ill.

FOR SALE

FOR SALE—Stamps, Coins, and Col-  
lectors' Cuts, Books and Calves,  
Hampshire and Buckinghamshire, Eng-  
land, and other old and rare stock.

SANGLIA STOCK FARM  
1/2 mile east of Rand, on  
Main Street, D. R. Pfeiffer, Vice-  
Tel. Lake Zurich 54-2-2.

5-ROOM BUNGALOWS

1440 Down 150 steps, including a  
garage, 2nd floor, 2nd floor, 2nd floor,  
bath, both cement basement, land-  
ing, everything modern. Gas, electric,  
water going in.

Northeast Highway Subdivision.

For rent, 1111 N. Main Street, Barrington,  
Ill. 45-48.

WANTED

WANTED—Glasses for Illinois Bell  
Telephone buildings. Apply at local  
offices, Barrington.

WANTED—Bookkeeper, fully experi-  
enced. Skokie Mfg. Co., telephone  
Skokie 3-328.

LOST AND FOUND

LOST—Black and tan Airedale pup-  
pied. Please Barrington 318.

MISCELLANEOUS

Card of Thanks

We wish to extend our thanks to friends and neigh-  
bors who so willingly extended to us  
their services in our recent  
removal.

Mr. and Mrs. Martin C. Jensen

I SELL PINS  
DAN QUILLEN  
Officer

35 No LaSalle St., Chicago  
and Woodstock, Ill.

POLITICAL ANNOUNCEMENTS

For Collector

The Voters of Barrington Town-  
ship.

I, the undersigned, do hereby sub-  
mit my name as a candidate for the  
office of Tax Collector of Barrington  
and the primary solicitor to be  
held in March.

Nellie A. Robertson

For Tax Collector

I hereby announce my candidacy  
for the office of tax collector for  
the voters of Barrington and the  
primary solicitor to be held in March.

Lorraine C. Jordan

For Tax Collector

I am a graduate of the Illinois  
Institute of Technology and am  
fully qualified to serve the voters of  
Barrington and the primary election

to be held in March.

George A. Robertson

For Tax Collector

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to be held in March.

Nellie A. Robertson

For Tax Collector

## CENTRAL BOWLING LEAGUE, BARRINGTON

FEBRUARY 6, 1926				Total				
Team	Won	Lost	Percent	Game	Game	Pins	Average	
Redstocks	20	1	.952	857	2559	18590	761.5	
Redstocks	19	2	.909	857	2559	18590	761.5	
Corporation	5	4	.500	318	811	2321	14924	671
Muleheads	5	6	.429	273	727	5200	14223	682

## INDIVIDUAL STANDING

Name	Team	Games	High	3 High	Genes	Pins	Total	Average
H. Johnson	1	18	200	593	2658	164	1315.5	73.1
D. Bérot	1	18	200	593	2658	164	1315.5	73.1
E. Martin	1	21	200	593	2658	164	1315.5	73.1
C. Johnson	1	21	173	572	3297	164	1315.5	73.1
A. Altenberg	1	18	173	572	2790	164	1315.5	73.1
J. Johnson	1	21	173	572	2790	164	1315.5	73.1
E. Wessel	3	6	188	528	925	164	1315.5	73.1
B. Hall	2	6	163	528	925	164	1315.5	73.1
G. Gandy	2	6	174	526	3089	147.1	1315.5	73.1
F. Tichy	3	21	207	579	3035	144.5	1315.5	73.1
H. Johnson	3	5	188	528	925	164	1315.5	73.1
T. G. Hayes	4	18	190	523	2563	143.4	1315.5	73.1
I. Scott	3	21	180	550	2849	142.3	1315.5	73.1
K. Johnson	3	15	175	502	2113	140.8	1315.5	73.1
C. Schwem	3	15	175	502	2113	140.8	1315.5	73.1
N. Hammond	2	18	170	499	2496	138	1315.5	73.1
H. Johnson	2	18	170	499	2496	138	1315.5	73.1
C. Long	2	18	178	494	2456	136.4	1315.5	73.1
O. R. Hough	3	15	170	499	2496	138	1315.5	73.1
Waterman	4	9	163	449	1125	125	1315.5	73.1

**"Yes" Thoughts  
Make People Buy  
Expert States**

[Continued from page 1]

Influence others minds, the weaker we shall tell them; when we not?—We like to help others; we like to help others?—We like to kid ourselves. Compared with the millions of years of the race has been in existence, the few thousand years of man have been developing reasoning power and judgment are but a moment to an hour, and the millions of millions of years we were rated by instincts and emotions. He must attract and arouse our desires until we come to him. And he must do it in a way that is direct, simple, revealing the real emotions and desires of ours. He instinctively lets his clerks be truly dressed and make up their minds to do better if bought from a cheerful, brisker clerk? No. But we are apt to be more in the merchant than in the man. Our minds and consciousness hold the attention of his audience.

The difference is shown by Abe McElroy, proprietor of the Press Shop, and was a satisfying result. During the progress of the meal pleasing results were furnished by the McElroy organization, the elder McElroy and

the window naming the articles he has to sell and their prices. No, we know that he must attract, arouse and hold the attention of his audience to light. He must attract and arouse our desires until we come to him. And he must do it in a way that is direct, simple, revealing the real emotions and desires of ours. He instinctively lets his clerks be truly dressed and make up their minds to do better if bought from a cheerful, brisker clerk? No. But we are apt to be more in the merchant than in the man. Our minds and consciousness hold the attention of his audience.

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"Yes" Thoughts, merchant dresses the window of his store carefully and elaborately. If he were appealing to the reason alone, all he would need to do is place a big sign in

**CHOWS—KRAUT  
COOKED MEATS  
HOME BAKED SWEETS**  
**Home  
Delicatessen**  
TRYING HARD TO COMPLY  
WITH THE DEMAND

A New  
5-room House  
on  
Main Street

Price \$8,500.00; \$3-  
000.00 cash.

8-room house on Divi-  
sion street. Price \$18-  
000.00; \$3,000.00 cash  
House, \$14 room and  
bath. Price \$3,000.00

K. E. Otis  
Tel., Barrington 311

**Landwer's Daylight  
Phone 224 Store 21st Year**

**Our Big 9c Sale is now going on**

Do you realize what a 1¢ reduction means on even a few 1¢ items? It means a 10 per cent saving or gain on your money. Where do you get that much interest on such a safe investment. Some of the items we are selling at 9¢ are a good 25¢ value so the saving on these is even much greater.

ALSO HAVE ON SALE 3 BIG GROCERY SPECIALS  
AT 9¢ EACH, IN ADDITION TO OUR REGULAR  
BIG SALE OF VARIETY GOODS

SUNBEAM BEANS, extra good 9¢, doz. \$1.05  
quality, at per can

LIBBY'S DILL PICKLES,  
per can 9¢

LIBBY'S MUSTARD, regular 15¢ jar  
each only 9¢

We are specialists in good coffee vari-  
eties. The most delicious, golden brown  
beverage you ever tasted can be made  
from our coffees which are aged just  
right in the green beans to make a  
smooth, mellow drink. Priced at  
per lb.

40, 47, 53 and 62¢

**W. N. Landwer & Co.**  
The Big General Store on Park Ave., South of  
Railway Depot

8

his four sons, is a very talented group, and those who attended the dinner accounted themselves fortunate indeed.

Vocal numbers by the W.H.T. quartet brought four applause and requests for more.

G. E. Paxton, president of the Chamber of Commerce, presided over the meeting. Mayor J. C. Gadsden, of the village of Libertyville, and Dr. J. C. Dickey, of the local Chamber of Commerce, greeted old friends, and Willard C. Johnson, former president of the Illinois State Chamber of Commerce, and now candidate for the presidency of the county board, had a few words to say, as did Ralph Le Peck of Palatine, and rep-

resentatives of business men's organizations of Dundee and Arlington Heights.

William C. Gadsden, president of the local Chamber of Commerce, told the diners a few things about the unnecessary expenses of the meeting, and the great expense to the chamber to deliver mail which is incorrectly or illegibly addressed and the handing of packages which

are not properly wrapped.

Mr. Canavan said the unoccupied room, which was the hall which he made available, was not worth the price of any kind on them. He made no statement as to the cost of the hall, but he did say that he had a few thousand dollars in expenses.

Mr. Paxton, president of the Chamber of Commerce, told the diners a few things about the unnecessary expenses of the meeting, and the great expense to the chamber to deliver mail which is incorrectly or illegibly addressed and the handing of packages which

Four hundred thousand pieces of

**Hang it beside your  
furnace!**



**the secret of saving coal**

William C. Gadsden, president of the Chamber of Commerce, told the diners a few things about the unnecessary expenses of the meeting, and the great expense to the chamber to deliver mail which is incorrectly or illegibly addressed and the handing of packages which

Four hundred thousand pieces of

**THE ROYAL NEIGHBORS**

Mayflower Camp No. 2682

Announce a DANCE to be given in

Catlow's Lodge, Fri. evening, Feb. 12

Music to be furnished by

NICHOLL'S ORCHESTRA

of Arlington Heights

TIME, 9:00 ADMISSION, 50¢

When you want  
What you want  
When you want it

TRY  
Pohlman's  
Pharmacy  
PHONE 300

Zeiger gives you the best coal