

RAISE DUES TO 10.00 per year. (would require amendment to by-laws)

The 10.00 would include current dues card and 4 activity tickets worth 1.25 each.

Instead of SMOKERS - change to Post Activity parties - these could include cards, canasta, pinochle, bridge, pool, darts or any other games desired by those attending. Set up tournaments with prizes in each category - high person at end of season and an all time high at end of a series of 3, 4 or 5 years.

Public also invited at 1.25 per person.

191 members at \$6.00	brings in \$1146.	(per capita 649.40)	to Post	496.60
120 " at 10.00	"	1200.	"	792.00

Could lose 71 members and still be ahead - those with high consecutive years of membership would continue to pay. (District, Department and National would be hurting)

THREE, FOUR OR FIVE YEAR MEMBERSHIPS.

Sell 3 years for \$27.50 (save \$2.50) with four activity tickets mailed each year with the paid up card - could allow credit of 25¢ for each activity ticket used during the current year - to be applied on payment of dues for following year - could reduce cost \$1.00 - either single years or multiple years.

Sell 4 years for 35.00 (with tickets same way) (save \$5.00)

Sell 5 years for 40.00 " " " save 10.00.

All of the above could be paid on deferred payment plan - 10.00 when applying for card and balance divided into three equal installments. (I could set up record system to keep the books on this - all money over the first years dues to be kept in a separate account until subsequent years cards are due)

LIFE MEMBERSHIP CARDS AND 50 YEAR CARDS.

We will have to do something about this in four years when 41 members of WWI will have 50 years consecutive membership - if they keep up payments for 4 years.

Pay the remaining four years in full in 1966 - 35.00 - receive Life Card and 50 year card at once and 4 activity tickets each year from then on - if they do not live the full 4 years - post gains and who loses when they are dead.

We have two 45 year members - they could pay 40.00 with same benefits. (five years)

With this many activity tickets in circulation and paid for, might bring out many more members who do not participate now - if they could be brought out for fun a few times they might like it and keep coming - also become interested in other Post functions or committees - giving them something free will get us no where - paying for it they might use it.

Members could sell their post activity tickets for 1.25 each and save 5.00 on dues each year - thus reducing the cost per year instead of raising same.

The tournament feature might be built up to better than the four contests per year - at 1.25 per head - the extra 25¢ could be used for prizes or awards - if enough attend, say 40 or more - cash door prize could be given - using the 25¢ this would be 10.00 - no more soliciting for prizes - if more than 40 then the door prize could be larger or split in two for two winners.

All of this would require quite a selling job - a lot of publicity by letter, etc. before presenting to a meeting - to carry at a regular meeting where advance notice had been given - this would require a majority vote of those in attendance. If presented in a manner that would convince those present that each member was carrying part of the load instead of a few - where they would not be bothered to pay dues for an extended period - where they could have unique entertainment a few times per year at a nominal cost - where they could meet their buddies now and again - time is getting shorter for this for all of them - the importance of the Legion to all veterans - especially now that they are all getting older and their national programs are being threatened more and more each year, what the Legion has accomplished for them to this date - how important it is to keep up the membership and keep each post strong - as well as the National organization - should be proud to be a part of all this. How they have ridden the gravy train for years at a cost of less than 1 1/2 ¢ per day - while others have done so much of the work and still well.

Ed Langendorf, Adjutant.